

January 2018 Australian investor meetings

CEO MIKE JACKMAN



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POSITIVE MOMENTUM CONTINUES

RECENT HIGHLIGHTS

- **Major deals won:** University of Vermont Medical Centre (new customer), Sentara data migration project (existing customer)
- **New markets:** first sales into Vietnam and The Netherlands, distributors signed up in Mexico and Panama
- **New partners:** Zebra Medical Vision, sirenMD
- **New products:** Sage
- **Implementation completed** within 3 months at RAPA
- **Strengthened balance sheet:** +’ve operating cash flow in H1, raised \$2m of capital, cash on hand \$4.8m*

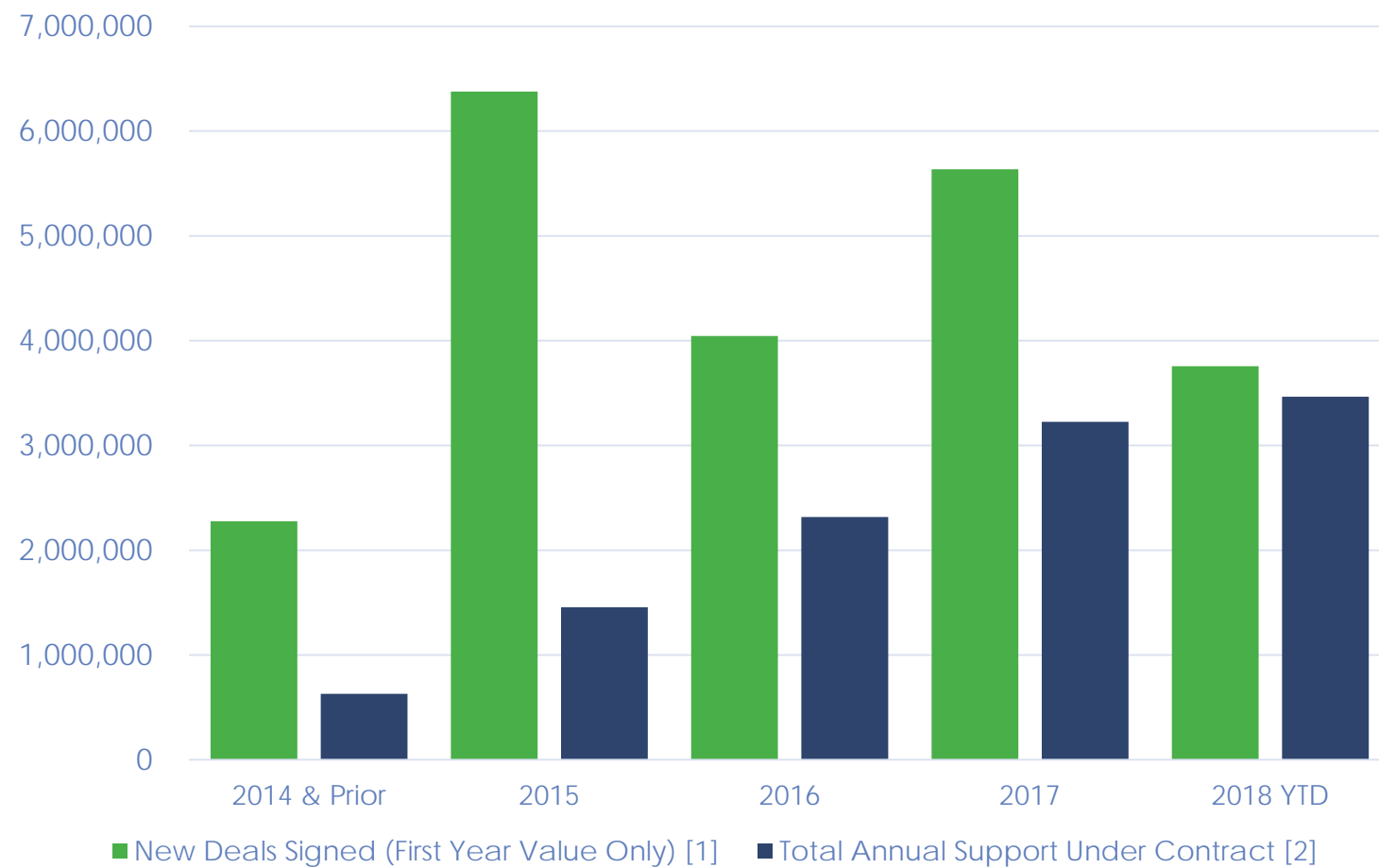
**Appendix 4C to be released to market this month*

FY18 OUTLOOK

1. Partnering with our customers to deliver better patient and operational outcomes
2. Continue sales growth – on-board new customers
3. Continue towards positive EBITDA for FY18

INCREASING VALUE OF CONTRACT WINS

CUSTOMER CONTRACT WINS (\$US)



1. New deal values include license fees, implementation/training fees and first year annual support fees for new contracts signed in that financial year only.
2. Total annual support under contract are the total value of annual support fees contracted which will continue into the foreseeable future. Every new contract win, will add to this amount.

MACH7 EVOLUTION



2007
Mach7 Founded



2010
First Pilots Deployed
Cloud Deployments
USA & Middle East



2012
First Commercial wins
Revenue phase begins



2016
Merger with 3DM:ASX



2017
New commercial strategy

Specialty Applications: v8

Enterprise Imaging Platform: v11

Data Services Platform: v12

sage

CUSTOMER EVOLUTION

Mach7's global customer base is progressing from earlier adopters towards significantly larger mid-market

- 12 Countries
- 54 Unique customers, comprising...
- 40 Hospitals / medical centres
- 12 Imaging centres
- 2 Veterinary

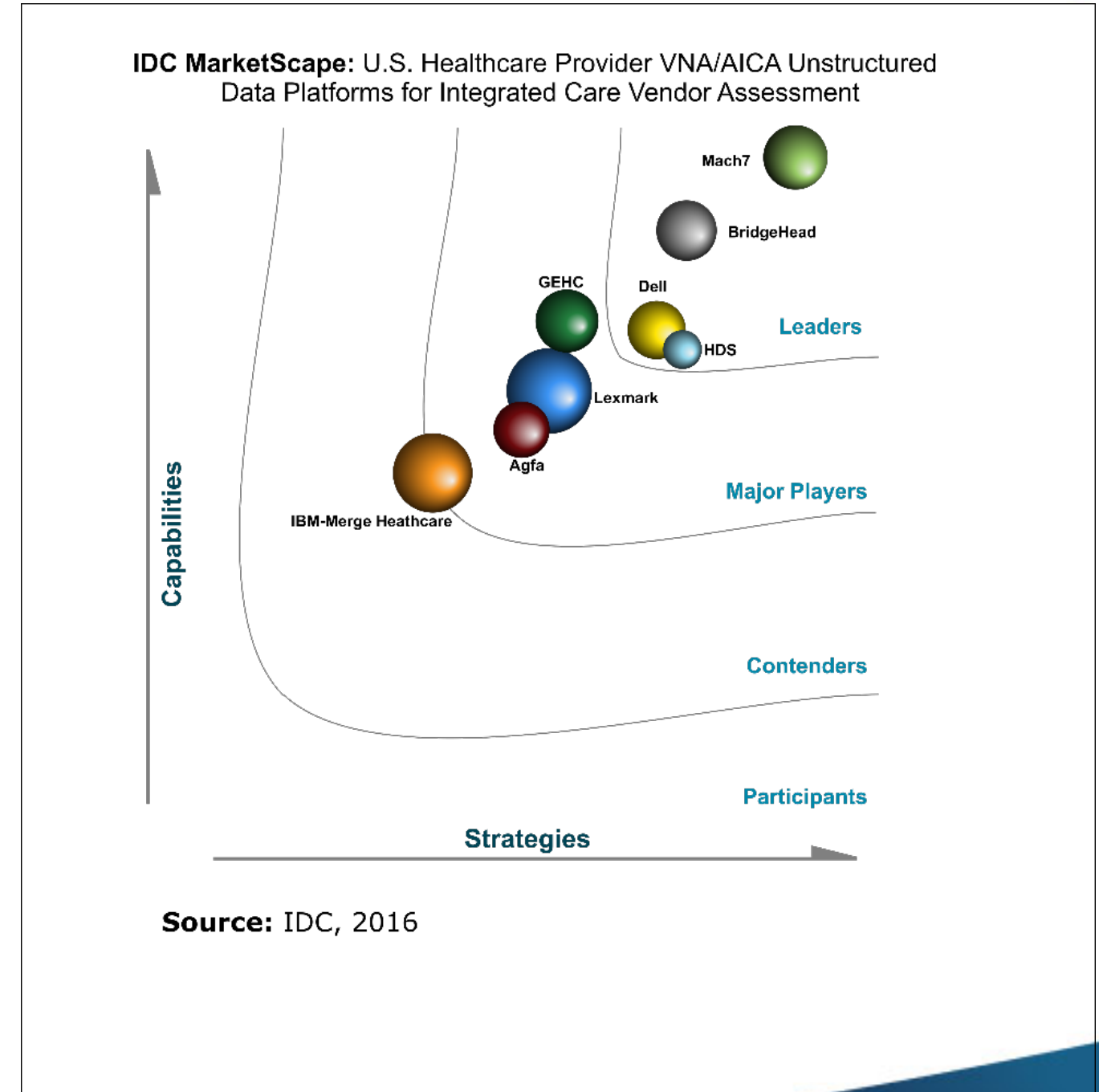


→ **Early customers** – academic medical centres and large integrated delivery networks

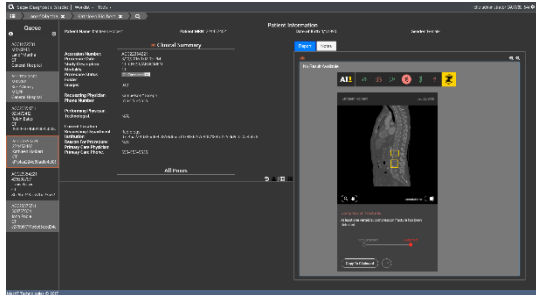
→ **Mid-market opportunities** – mid-market adoption of VNA technology increasingly dominating Mach7's customer focus

Recognition

2016 IDC MarketScape Report
Recognizes Mach7 Highest
Overall in Capabilities and
Strategies



DATA SERVICES HEALTHCARE PLATFORM



Intelligent clinical Framework



Diagnostics

- Sage PACS
- Universal Worklist
- QC Workflow
- DMWL
- Traditional PACS Connectors

Enterprise Imaging

- VNA
- Enterprise Viewing
- Image Distribution and Routing
- Pre and Post Fetching
- HL7 Interface Engine

Clinical

- EMR Data Connectors
- EMR Interoperability Enablement
- EMR Image Enablement
- Clinical Portal
- Referring Portal
- Image Upload & Sharing
- Visual Light Data Capture

Patient

- Patient Portal
- Care Coordination

Analytics

- Sage AI
- Machine Learning
- Descriptive and Predictive Analytics
- 3rd Party AI Connectors
- Prepare data for AI (de-identify)

Specialties

- Radiology
- Cardiology
- Dermatology
- Ophthalmology
- Orthopedics
- Wound Care
- Sports Medicine
- ...

SYSTEM MONITOR

- Proactive Alerting
- System Health Monitoring
- Self Healing
- Auto Resolve

COMMUNICATIONS

- DICOM
- DICOM Web
- HL7
- FHIR
- XDS
- Web Services

DATA MANAGEMENT

- Storage Management
- Data Lifecycle
- Localization
- Hierarchical Storage
- Data Process Plug-in Framework

SECURITY

- Role Based Access
- App Access Controls
- OWASP Compliant
- Encryption
- Detailed Audit Record
- Break Glass

BUSINESS CONTINUITY

- Highly Available
- Auto Failover
- Zero Downtime Update Capable
- Auto Load Balancing
- Plug-in Scalability

Meet Sage

A platform that enables access, interoperability, and liquidity to your clinical data. A Data Services Platform (DSP).

#WORKSMART with Sage by



Reduce vendor contracts and service agreement costs by over 30%

Replaced 3 applications and annual service agreements with a single platform and contract saving over \$700K/year.

Per study costs starting as low as 7 cents.

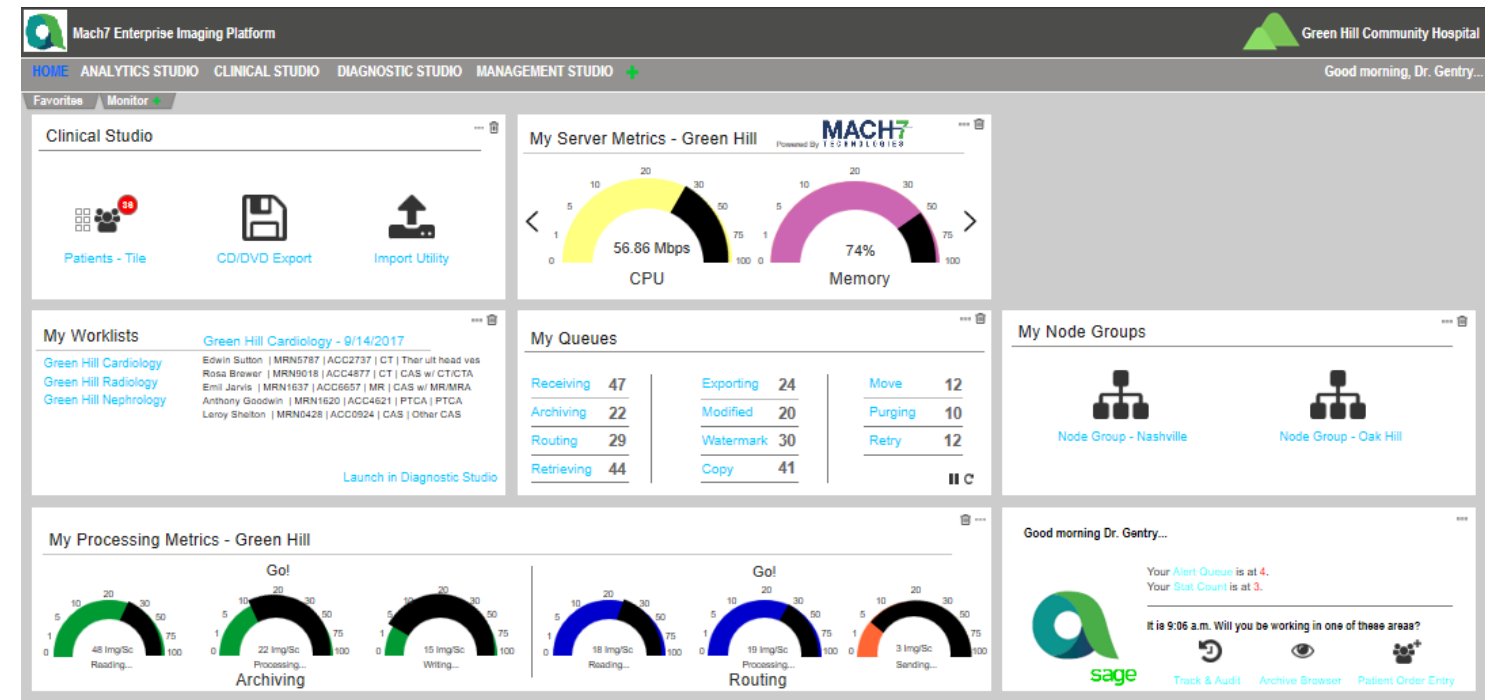
500,000 studies per year may be archived for \$35K/year. Gain access to an ecosystem of clinical data applications.

Require 67% less time and effort to setup and configure

Delivered a PACS replacement in under 3 months. Deployed and brought live the platform in just over one month.

Require 45% less infrastructure to deploy and operate

Archived over 16 million studies in a single year on a single platform and database running 6 servers.

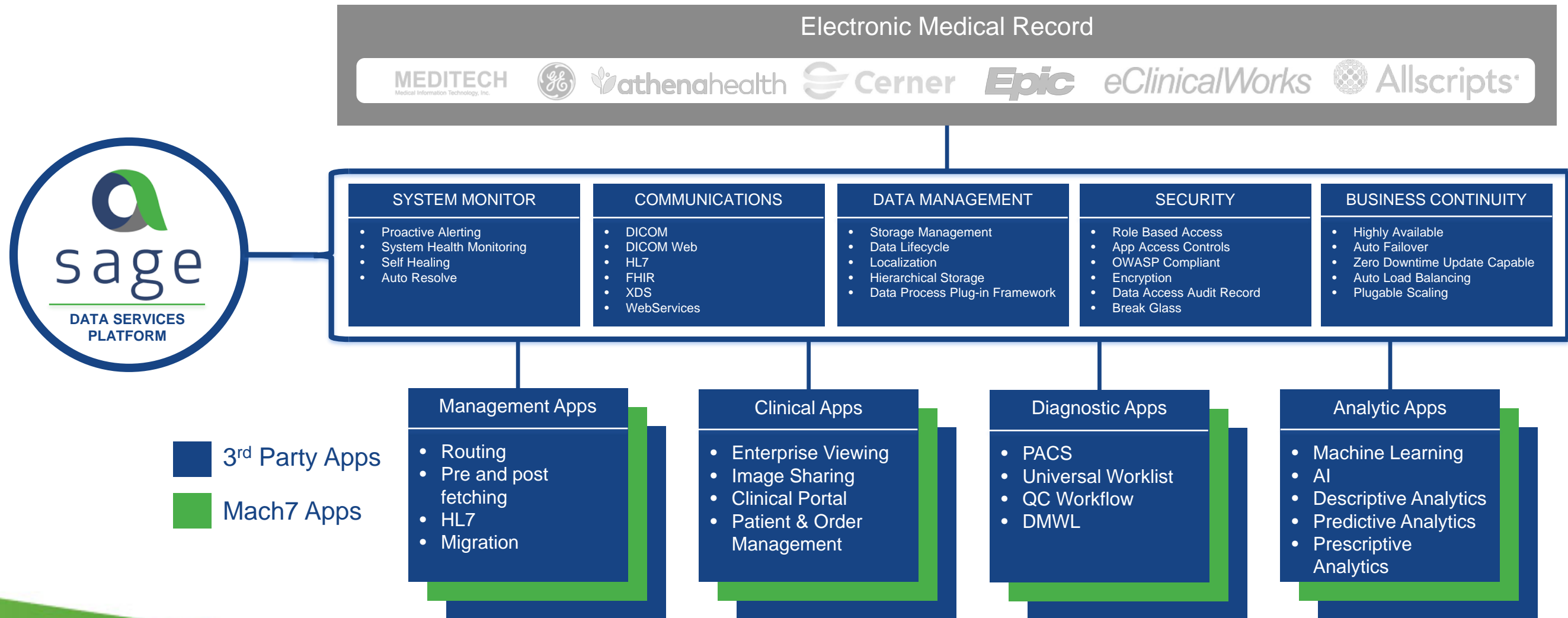


Meet your data assistant.
#WORKSMART with Sage.



Build Your Healthcare Ecosystem

Complimenting your EMR, leverage Sage to enable EMR interoperability and to extend the capabilities on and beyond the scope of your EMR.



MACH7 – SirenMD PARTNERSHIP

Mach7 and SirenMD have partnered to deliver SirenMD's care coordination capabilities to Mach7's customers.



- SirenMD harnesses the power of the Mach7 Data Services Platform to provide organized aggregated clinical data to a team of providers to coordinate patient care seamlessly.
- Together both our companies provide updates in real-time and access to the latest information about a patients' medical event. We align all members of the care team into one unified care coordination effort.



MACH7 SOLUTIONS

Mach7 solutions are designed for end users to improve patient care. All solutions may be deployed onsite, in the cloud, or through a combination of cloud services and onsite solutions.




Management Studio

Delivers core information technology to better manage and own your data.

Enterprise Imaging Platform	Vendor Neutral Archive (VNA)
Communication Workflow Engine	Routing Engine
Fetching Engine	Migration Engine

Clinical Studio

Provides a zero footprint web based user interface designed for clinical user access, content capture, and sharing.

Clinical Viewer	Referring Physician & Patient Portal
Patient & Order Management	Image Sharing
Care Coordination Powered with 	Clinical Content Capture (iModality)




Diagnostic Studio

Delivers solutions designed for the specialist to deliver better patient results.

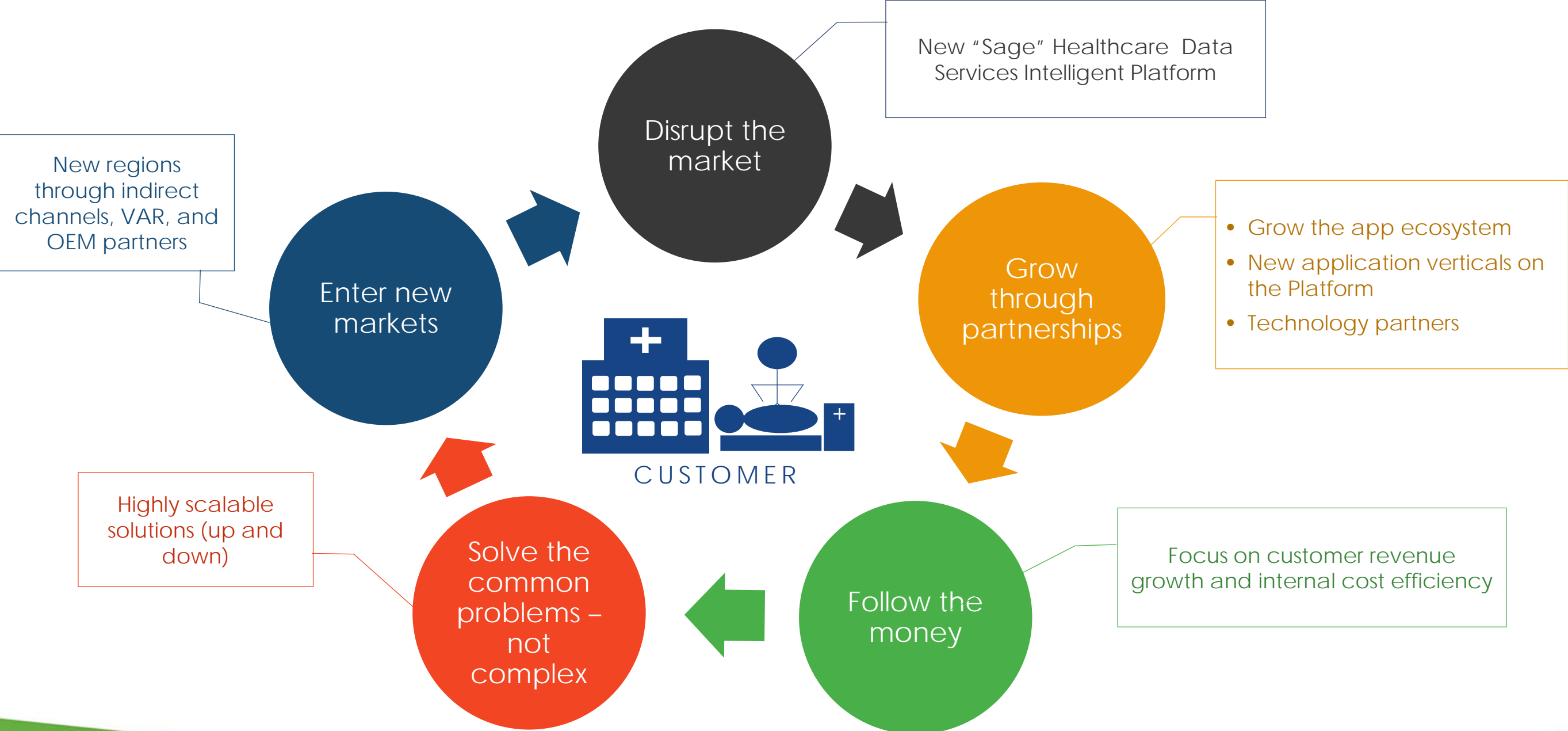
PACS Powered with 	Universal Worklist
QC Workflow	Modality Worklist (DMWL)

Analytic Studio

Provides a platform for adopting deep learning technologies while optimising operations today.

Sage AI	Sage Descriptive Analytics
Predictive Analytics Connectors	  

STRATEGY TO WIN



MANAGEMENT TEAM



Mike Jackman
CEO

- Experienced HCIT executive
- Formerly Americas Region CEO HCIT at GE Healthcare
- The business leader responsible for the GE Healthcare Digital business in Latin America, US, and Canada.



Jenni Pilcher
CFO

- Executive experience in healthcare
- Former CFO of Alchemia, and CFO and Co-Sec of Mesoblast
- Worked in finance teams at Cadbury and Medeva plc.



Eric Rice
CTO

- 20 years of systems architecture and design, engineering and management experience
- Held leadership roles and designed solutions for GE Healthcare.



Ravi Krishnan
FOUNDER, CSO

- Founding partner of Mach7 Technologies
- Nearly 20 years of experience with technology intricacies that drive medical imaging
- Previously worked at GE Healthcare and Agfa Healthcare.



Mike Lampron
COO

- More than 20 years experience in business and operational management for HCIT companies
- Mike is responsible for our customers' success while driving excellence throughout Mach7.

FINANCIAL UPDATE

FINANCIAL INFORMATION (\$A)

Share price (close 15-Jan-18)	\$0.25
Number of shares (m) ^{1,2,3}	130.0m
Market Capitalisation	\$32.5m
Cash on Hand (31/12/17)	\$4.8m
Debt	\$-
Enterprise Value	\$27.7m

1. Excludes 25m unlisted performance shares
2. Excludes 5.9m unlisted options
3. Excludes 6.8m unlisted performance rights

OWNERSHIP STRUCTURE

1. JM Financial Group (Melbourne) – 10.8%
2. Oceania Capital Partners (Sydney) – 9.5%
3. BV Healthcare (Singapore) – 8.7%
4. Founder, CSO (Singapore) – 4.4%
5. PT Dwi Satrya Utama (Indonesia) – 3.7%

Top 5 = 37.0%

Top 10 = 51.9%

Top 20 = 69.5%

THANK YOU -
QUESTIONS

